Behavior-based & Traditional Interview Questions

How would you describe yourself?

How has your college experience prepared you for a career in ---------?

Have you ever had difficulty with a supervisor or instructor? How did you resolve the conflict?

Tell me about a major problem you recently handled. Were you successful in resolving it?

What personal weakness has caused you the greatest difficulty in school or on the job?

How do you determine or evaluate success? Give me an example of one of your accomplishments.

Do you have the qualifications and personal characteristics necessary for success in your chosen career?

Given the investment our agency/company will make in hiring and training you, can you give a reason why we should hire you?

Describe a situation in which you were able to use persuasion to successfully convince someone to see things your way.

By providing examples, convince me that you can adapt to a wide variety of people, situations and environments.

Give an example of a time in which you had to be relatively quick in coming to a decision.

Describe a time when you had to use your written communication skills to get an important point across.

Give me an example of an important goal you had to set and tell me about your progress in reaching that goal.

Describe the most creative work-related project you have completed.

Give me an example of a problem you faced on the job, and tell me how you solved it.

Tell me about a situation in the past year in which you had to deal with a very upset customer or co-worker.

Give me an example of when you had to show good leadership.

Do you think that your grades are an indication of your academic achievement?
What is the most effective way for you to learn something new?

Describe the most stressful situation you encountered at your last employment and how you handled it.

You are currently working on two projects that are due on the same day. What do you do?

How would you define the phrase “good job”? When is good not good enough?

Describe an opportunity you had to improve or enhance a task you were required to complete. What did you do and how did you communicate that to others?

What is your most memorable accomplishment? How did you celebrate?

The company has a soccer team, but you do not play. What’s next?

If you could choose a color to describe your level of professionalism, what color would you choose and why?

Tell me about a time when you had to go above and beyond the call of duty in order to get a job done.

Tell me about a time you were able to successfully deal with another person even when that individual may not have personally liked you (or vice versa).

Give me a specific example of a time when you used good judgment and logic in solving a problem.

Tell me about yourself.

What would be your ideal work environment/setting?

What type of personality do you work best with and why?

Do you think a leader should be feared or liked?

What are the qualities of a good leader?

What is your biggest regret and why?

What 5 words best describe your character?

What are you most proud of?

Other than your required academic reading, what were the last two books you read?
Who are your heroes, and why?

Describe a time when your work was criticized and how you handled it.

If you were at a business lunch and ordered a rare streak and they brought it to you well done, what would you do?

Give me an example of a time when you used your fact-finding skills to solve a problem.

Tell me about a time when you were forced to make an unpopular decision.

Give me an example of a time when you set a goal and were able to meet or achieve it.

Describe a time when you were faced with a stressful situation that demonstrated your coping skills.

Tell me about a recent situation in which you had to deal with a very upset customer or co-worker.

Give me an example of a time when something you tried to accomplish failed.

Tell me about your greatest personal achievement.

Please describe the ideal job for you following graduation.

What influenced you to choose a career in **********?

What do you think it takes to be successful in the field of **********?

What has been your most rewarding accomplishment?

How would you describe yourself in terms of your ability to work as a member of a team?

What short-term goals have you established for yourself?

Can you describe your long-range goals and objectives?

What do you expect to be doing in five years?

What do you see yourself doing in ten years?

Would you say that you can easily deal with high-pressure situations?

What quality or attribute do you feel will most contribute to your career success?
What were your reasons for selecting your college or university?

How will the academic program and coursework you've taken benefit your career?

Which college classes or subjects did you like best and why?

What plans do you have for continued study; an advanced degree?

Describe the characteristics of a successful leader.

Which is more important to you, the job itself or your salary?