Agreement for Academic Interchange
between
Fayetteville State University
and
ESC Bretagne Brest
(Ecole Supérieure de Commerce de Bretagne Brest, France)

This Agreement is made this 12th day of December 2011 between Fayetteville State University ("FSU"), a constituent institution of the University of North Carolina with its principal place of business at 1200 Murchison Road, Fayetteville, NC 28301, and Ecole Supérieure de Commerce de Bretagne Brest, France ("ESCBB"), with its principal place of business at 2, Avenue de Provence, CS 23812, 29238 BREST, cedex 3, FRANCE. By this Agreement, both parties, desiring to promote and develop cooperation in research and education, intend to establish a program of educational cooperation. This Agreement focuses on: (I) student exchange and faculty exchange programs between FSU’s School of Business & Economics ("SBE") and ESCBB and (II) support for ESCBB students seeking to earn degrees from FSU independent of the exchange program.

I. Student Exchange Program

A. Duration of Study

The student exchange program is designed for students interested in short-term study abroad. As such, the typical duration of each student’s participation is anticipated to be up to one semester.

B. Exchange Program Course Load

1. ESCBB students will take a minimum of three (3) MBA courses for graduate studies or a minimum of 4 courses in the Business Administration General Business concentration for undergraduate studies at FSU during one semester. ESCBB students will have access to FSU’s scheduled activities such as field trips (related to their studies) and cultural activities during the semester. The minimum course loads will be subject to the standards set by the United States Citizenship and Immigration Services (USCIS). At the end of the semester, ESCBB students will return to their Degree programs at ESCBB. ESCBB students who satisfactorily complete the courses will receive an official transcript from the Registrar’s Office at FSU.

2. FSU students will either take 5 graduate courses (equivalent to 3 graduate courses at FSU) or 5 undergraduate courses (equivalent to 4
minimum paper-based score of 500 or internet-based score of 61 for
English test requirements and submit an official TOEFL report with a

2. ESCBB students must also meet FSU minimum
requirements for graduate categoy. ESCBB students must also meet F

undergraduate or graduate, with good academic standing.

students must be enrolled in any FSU SBE degree program.

program, undergraduate or graduate, with good academic standing. FSU

1. ESCBB students must be currently enrolled in any ESCBB degree

D. Exchange Student Admission Requirements

from ESCBB for three (3) study Tour students from FSU.

this agreement using the following formula: One (1) exchange student
and the numbers will be counted towards the balance of places within
aim at correcting any imbalance in the hours of subject exchange
received on an annual basis. Through this mechanism the parties
negotiated in an annual basis. The exact dates will be
the period January to May each year. The exact dates will be

Australia students in Brazil. This program will occur some time over

ESCBB similar to the one that ESCBB arranges every year for
students.

2. If is also agreed that FSU students could attend a short study Tour at
the current ESCBB graduate catalog.

and registration requirements for International students, as described in
same case. In that case, FSU graduate students must meet all admission
requirements. In English (MIN) or Master in International Business (MIB) (specifically achieved over 2
1. This is a one-to-one student exchange program. The two parties agree

C. Exchange Flows - Short Study Tour

the current ESCBB graduate catalog.

aro at an ESCBB graduate program. Either Master in Management
complete a minimum of 60 ECTS (Euro credit transfer system) credits
hree (3) graduate students participating in the exchange program who

3. FSU graduate students will receive an official transcript from ESCBB.

will receive an official transcript from FSU. FSU students who satisfactorily complete the courses
program at FSU. FSU students will remain in their degree

At the end of the semester, FSU students will return to their degree
course load standards set by appropriate French Government Authorities.
undergraduate courses at FSU) at ESCBB and will be subject to the
undergraduate and paper-based score of 550 or internet-based score of 79 for graduate students. However such scores will be reviewed by the parties every year if necessary. ESCBB graduate students who plan to take MBA courses at FSU are not required to take GMAT or GRE, unless they are interested in pursuing an MBA degree from FSU. FSU Students must meet all admission and registration requirements for international students, as described in the current ESCBB undergraduate or graduate catalog. ESCBB courses will be taught in English. FSU students who wish to take courses taught in French at ESCBB would have to demonstrate proficiency in that language and report with a minimum DELF B1 score for undergraduate studies and DELF B2 for graduate studies.

3. ESCBB students must comply with the necessary entry and visa regulations to visit the U.S. as established by the USCIS. FSU will endeavor to assist the participating ESCBB students to obtain the proper visa documents. FSU students must comply with the necessary entry and visa regulations to visit France. ESCBB will endeavor to assist the participating FSU students to obtain the proper visa documents.

E. Exchange Program Tuition and Fees

ESCBB and FSU exchange students shall pay tuition and fees and be enrolled at their home institution and shall not be charged an application fee or tuition and fees by the host institution, except as indicated in I.C.1. above.

II. Independent Degree Seeking Undergraduate Students (Students pay tuition and fees)

A. Course Requirements

1. The length of the undergraduate degree program at FSU is normally four (4) years, which typically consists of at least eight (8) semesters. However, the actual length will be determined by the number of credit hours that will be transferred to FSU (up to a maximum: 90 credits out of 120).

2. FSU and ESCBB do hereby agree to establish a United Management Committee (UMC) before May 2012. The UMC shall be responsible for designing and organizing a four-year curriculum plan for this cooperative undergraduate program. The UMC shall consist of at least two (2) faculty members and one (1) administrator from each of the institution.

3. Upon successful completion of all the courses according to the procedures set forth in paragraph II.A.2 above, students from ESCBB will be able to receive a Bachelor's degree in a business discipline granted by FSU.
B. Independent Undergraduate Admission Requirements

ESCBB agrees to recruit only well-qualified students for enrollment in the independent degree program. Only students who passed the entrance examination for ESCBB and have a grade point average of at least 2.0 on a 4 point scale will be considered for enrollment into this program. Students must have a TOEFL score at or above the minimum requirements set by FSU before coming to FSU. Students shall meet all admission and registration requirements for international students as described in the current FSU undergraduate catalog.

1. FSU agrees to admit qualified students that are enrolled in the program to be educated for a maximum of two years during the second stage of study to earn a bachelor’s degree in a discipline offered in the School of Business and Economics at FSU. The credentials of students who complete the first stage of study at ESCBB equivalent to 120 ECTS will be reviewed by the UMC and qualified applicants will be recommended for admission. The number of students coming to FSU for the second stage of study will be mutually agreed upon by FSU and ESCBB.

2. FSU and ESCBB do hereby agree that students who are not able to obtain a U.S. visa for the second stage of study at FSU will remain at ESCBB to complete their undergraduate study. FSU will not be obligated to issue a degree under such circumstances.

3. FSU will assist ESCBB in resolving any individual questions or problems that might arise regarding the ESCBB students’ application and/or registration process, subject to published deadline dates.

4. FSU agrees to accept the transfer credits from ESCBB for courses designated by the UMC.

C. Independent Undergraduate Tuition and Fees

ESCBB students pursuing a degree from FSU shall be fully responsible for the payment of tuition and fees to FSU at the current rate, book costs, living expenses, medical insurance, travel, and any other expenses that may arise during their stay at FSU. All ESCBB students are required to participate in FSU’s International Student Health Plan for the duration of their enrollment at FSU.

III. MBA Program

A. MBA Admission of ESC - FSU undergraduate students
1. Upon successful completion of all the courses according to the procedures set forth in paragraph II.A.2, FSU will permit students from ESCBB to continue their graduate study in the MBA program at FSU. FSU agrees to admit qualified students that have completed their undergraduate study in the School of Business and Economics at FSU into the MBA program. The course of study will be for at least one year.

2. Alternatively, qualified students who meet the admission requirements for the MBA program during the first year of study at FSU can begin taking MBA courses while in their 4th year of undergraduate study in accordance with this program. Such students may then be able to accelerate the completion of their MBA by one year. Students shall meet all admission and registration requirements for international students as described in the current FSU graduate catalog.

B. MBA Admission of ESCBB Master Year 2 students

1. In addition, ESCBB graduate students interested in obtaining an MBA from FSU may apply for admission to FSU's MBA program. ESCBB Students must meet all admission and registration requirements for international students, as described in the current FSU graduate catalog, including GMAT or GRE test results. For those students who have not yet taken these tests, FSU agrees to enable them to enroll on a non-degree seeking basis (Professional Development status) until the test requirements are met. The maximum number of courses that students can take under the Professional Development status is 12 credit hours. ESCBB Students must also meet FSU minimum English test requirements and submit an official TOEFL report with a minimum score of 550 (79) which will be reviewed by the parties every year if necessary.

2. Credit transfer to FSU: FSU SBE requires a minimum of 36–39 credit hours (depending on specialization) for the MBA degree. Up to 6 graduate credit hours can be considered for transfer from ESCBB for those students who will have taken Master 1 level courses at ESCBB. In addition, FSU SBE may require students without a business major background to enroll in up to 15 additional credit hours of foundation level (500 level) courses. Students have the option to enrol in undergraduate equivalent courses. Such undergraduate level courses in business (equivalent to FSU 500 series courses) can be transferred from ESCBB to fulfill these foundational course requirements.

C. MBA Management Committee

FSU SBE and ESCBB will establish a Management Committee consisting of two faculty members and one administrator from each institution. The
Management Committee shall be charged with organizing up to a two-year degree plan to allow the students participating in this program to complete their study in an appropriate length of time. This Committee may consist of the same individuals as comprise the Undergraduate Management Committee.

D. MBA Tuition and Fees

ESCBB students entering the MBA program at FSU shall be fully responsible for the payment of tuition and fees to FSU at the current rate, book costs, living expenses, travel, medical Insurance, and any other expenses that may arise during their stay at FSU. All ESCBB students are required to participate in FSU’s International Student Health Plan for the duration of their enrollment at FSU.

III Applications

A. Role of Study Abroad Director

1. Students who wish to participate in either the exchange or the independent study program should submit applications to the Study Abroad Program Director, or other designated international exchange program official at their home institution.

2. The home institution international exchange program official shall forward the approved applications to the host institution before the application deadline set by the host institution. Both parties do hereby agree to expedite all applications from the other party and assist in resolving any individual questions or problems that might arise regarding the application and/or registration process, subject to published deadline dates.

3. The host institution’s international exchange program official shall arrange for appropriate review and selection of applicants and shall notify successful candidates via the home institution international exchange program official as promptly as possible.

4. Both parties do hereby agree to provide academic advice and life counseling to students. The host institution international exchange program official and the program liaison of this exchange program will direct the students to the appropriate offices for academic advice and their living arrangements while enrolled at the host institution.
IV. Registration and Housing

A. Students will receive orientation and registration material from the host institution international exchange program official with instructions on how to proceed through the registration procedures of that institution.

B. Records for exchange students will be the same as those used with students of the host institution. Official transcripts of course work and grades will be mailed to the home institution international exchange program official after completion of the students’ studies so that credit can be appropriately transferred.

C. ESCBB students will have the option to either stay in an FSU dormitory or a rental accommodation in the community. FSU students will be assisted by ESCBB in identifying appropriately safe and convenient accommodations in the community, given that there are no student dormitories on the ESCBB campus.

V. Faculty Exchange

A. FSU Faculty and ESCBB Faculty will be encouraged to participate in exchanges and to develop mutually beneficial research interests.

B. Each faculty participating in an exchange would be paid regular salary by his/her institution. The institutions could negotiate an amount of support each would provide for the individual.

C. In order to assure that ESCBB or FSU faculty have health insurance valid in the United States or France, all faculty shall be required to provide evidence of satisfactory health insurance coverage for the duration of their stay abroad.

D. Faculty exchanges will have to be approved by each institution.

VI. Financial Responsibility

A. Travel and Personal Expenses

1. ESCBB students are responsible for any travel and other personal expenses, including airfare, housing accommodation, meals, local transportation, and healthcare insurance as well as expenses for books and supplies, while in the United States. In order to ensure that ESCBB students have health insurance valid in the United States, all ESCBB students are required to participate in FSU's International Student Health Plan for the duration of their enrollment at FSU.
2. FSU students are responsible for any travel and other personal expenses, including airfare, housing accommodation, meals, local transportation, and healthcare insurance as well as expenses for books and supplies while in France. In order to ensure that FSU students have health insurance valid in France, all FSU students shall be required to participate in the French Student Health Plan for the duration of their enrollment at ESCBB.

VII. General

A. Non Exclusivity

Participation in this Agreement is not exclusive and shall not prevent FSU or ESCBB from entering into similar agreements with other institutions.

B. Term and Termination

This Agreement will be in effect from the date first executed and shall continue for a period of three (3) years thereafter. Either party may terminate this Agreement earlier upon providing a one (1) year notice to the other. Students enrolled in the Program as of the date of termination will be allowed to complete their studies.

C. Notice

In order to discuss detailed matters and to transmit information, both institutions will appoint a program liaison, who will act as the point of contact. Any notice to either party must be in writing signed by the party giving it, and shall be served either personally or by air courier to the following addresses:

To FSU
Dr. Assad Tavakoli
Dean
School of Business & Economics
Fayetteville State University
1200 Murchison Road
Fayetteville, NC 28301, USA

To ESCBB
Mr. Gilles GUEGUEN
Director International Relations
2, Avenue de Provence,
CS23812, 29238 BREST, 3, cedex 3, France

D. Advertising
FSU and ESCBB may not use the other’s name, seal or other identifying and/or proprietary information in catalogues, advertising materials or anything else, unless the other has reviewed and approved of the proposed use in writing.

E. Rules and Regulations

Students are subject to the rules and regulations of the host institution during the period of exchange or visit. Students shall be accorded the same rights and have the same duties as those of regular students at the host institution.

F. Governing Law

1. This Agreement shall be governed by and construed in accordance with the laws of the State of North Carolina, the United States of America.

2. Both parties agree that the State of North Carolina is the exclusive jurisdiction in which to resolve any dispute under this Agreement.

G. Integration

This Agreement constitutes the entire understanding of the parties and any change or modification shall be in writing and signed by both parties.

This Agreement has been executed by each of the parties as of the date first written above.

Fayetteville State University

By: [Signature]
Dr. James Anderson
Chancellor
Fayetteville State University

Ecole Supérieure de Commerce de Bretagne Brest

By: [Signature]
Philippe Le Glas
Director