BLINK ONCE, BLINK TWICE...IT'S TRIO PROPOSAL WRITING SEASON

TRIO WORKS

ABOUT THE PRESENTER

▸ Assistant Vice Chancellor, Access & Student Success
  @Fayetteville State University (North Carolina)

  ▸ Educational Opportunity Centers, Student Support
    Services, Talent Search I & II, Upward Bound,
    Upward Bound Math & Science, GEAR UP, 21st
    Century Community Learning Centers, Frontier Set

▸ Secured federal, state and foundation grant awards in
  the amount of $25+ million (90% Success Rate)

▸ Role (5G)
  ▸ Grant Writer
  ▸ Grants Manager
  ▸ Grants Reviewer
  ▸ Grants Evaluator
  ▸ Grants Trainer

▸ Passion for Equity
▸ TRIO Alumni (Talent Search/Student Support Services)

TODAY YOU WILL LEARN…

▸ Strategies for developing a winning TRIO proposal.

▸ Resources for enhancing access and student success strategies.
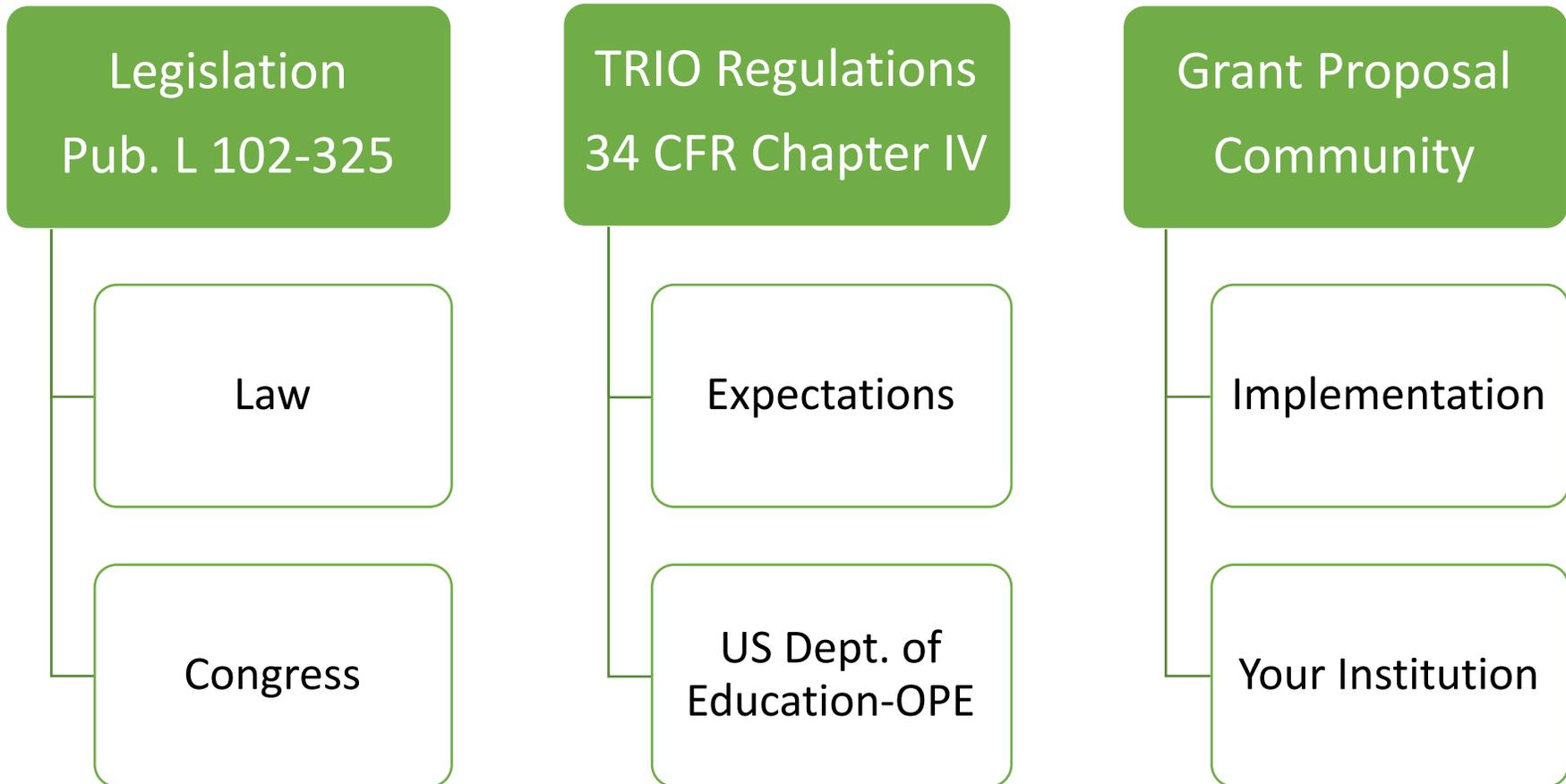
▸ General components of TRIO proposals.

UNDERSTANDING YOUR WHY

REALITIES OF THE NEED...

▸ Federal outreach and student services programs *designed* to identify and provide services for individuals from *disadvantaged backgrounds*.

▸ TRIO *serves* and *assists* participants with progress through the *academic pipeline* from middle school to post-baccalaureate programs.

  ▸ *low income* individuals

  ▸ *first-generation* college students

  ▸ individual with *disabilities*

TRIO GRANT–MAKING

Legislation Pub. L 102-325	TRIO Regulations 34 CFR Chapter IV	Grant Proposal Community
Law	Expectations	Implementation
Congress	US Dept. of Education-OPE	Your Institution

THE HIGHER EDUCATION ACT (HEA)

▸ Federal law that governs the administration of student aid programs.

▸ The HEA was originally passed in 1965 and signed into law by President Lyndon B. Johnson (Title IV, Part A, Section 403)

http://bit.ly/triolegs

TRIO REGULATIONS

▸ Talent Search Program (34 CFR 643)

▸ EOC Program (34 CFR 644)

▸ Upward Bound (34 CFR 645)

▸ Student Support Services (34 CFR 646)

▸ Ronald McNair Program (34 CFR 647)

http://bit.ly/34cfr

WHAT IS A PROPOSAL?

A written plan that addresses goals, objectives, methods, budget, and evaluation.

A SOLICITATION ISSUED BY A GOVERNMENTAL AGENCY OR A FOUNDATION REQUESTING GRANT SEEKERS TO SUBMIT PROPOSALS REQUESTING FUNDING TO ADDRESS SPECIFIC SUBJECT MATTERS.

REQUEST FOR PROPOSAL

REVIEWING THE RFP

▸ When is the deadline?

▸ What is the cost per participant?

▸ Who is the program contact?

▸ Where can I get the application?

▸ Is there a page limit and font size?

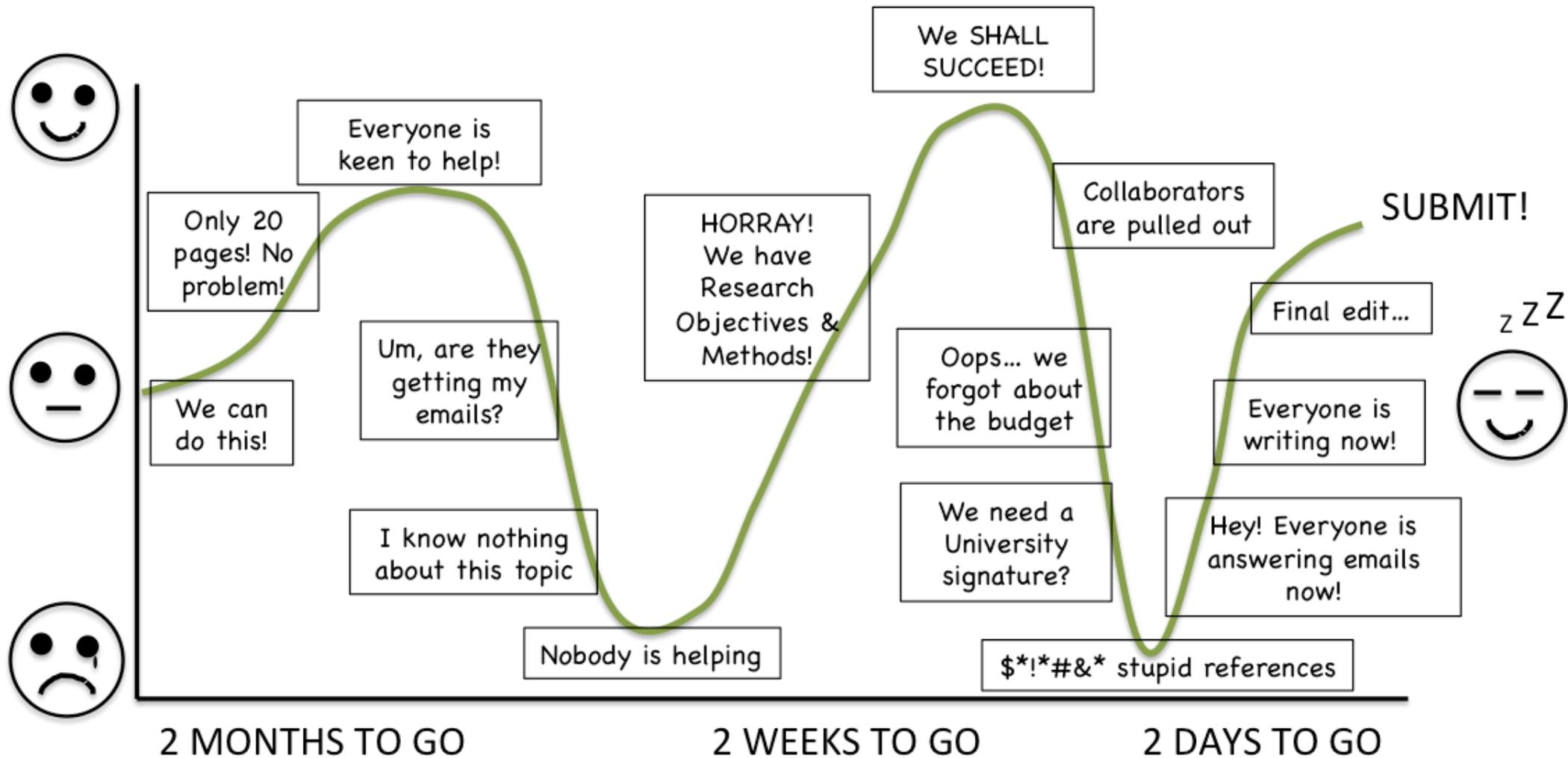▸ How and where do I submit the application?

WHAT IS A GRANT?

Contribution of money to an organization, institution, group or individual to accomplish a specific or general purpose.

THE PROCESS

PLAN OF OPERATION

NEED

OBJECTIVES

PLAN OF OPERATION

# COLLEGE ACCESS & STUDENT SUCCESS

The **EQ-i**^{2.0} Model

Copyright © 2011 Multi-Health Systems Inc. All rights reserved.
Based on the original BarOn EQ-i authored by Reuven Bar-On, copyright 1997.

▸ Match & Fit

▸ Coaching

▸ Non-cognitive Factors

▸ Growth Mindsets

▸ Transition Points

▸ Higher Education Advising Redesign

▸ Social Belonging

▸ First Four Weeks (F4W)

▸ Senior Services

▸ Expanded Learning

▸ National Days (College Signing Day, Attendance Matters Month, First-Generation College Celebration, College Application Month, FAFSA Day)

FREE/LOW–COST EDUCATIONAL TECHNOLOGY

▸ Participant (Database

▸ LMS (Staff training resources, online volunteer orientation)

▸ Scheduling (e.g. Setmore, Appointy)

▸ Branding/Outreach (e.g. CANVA, Poster My Wall, Lucid Press)

▸ Communication (e.g. Callmultiplier, Constant Contact, Remind, Skype, Instant messaging)

▸ Student Success Software (e.g. college planner pro)

▸ Engagement (e.g. facebook, instagram, snapchat, twitter)

APPLICANT AND COMMUNITY SUPPORT
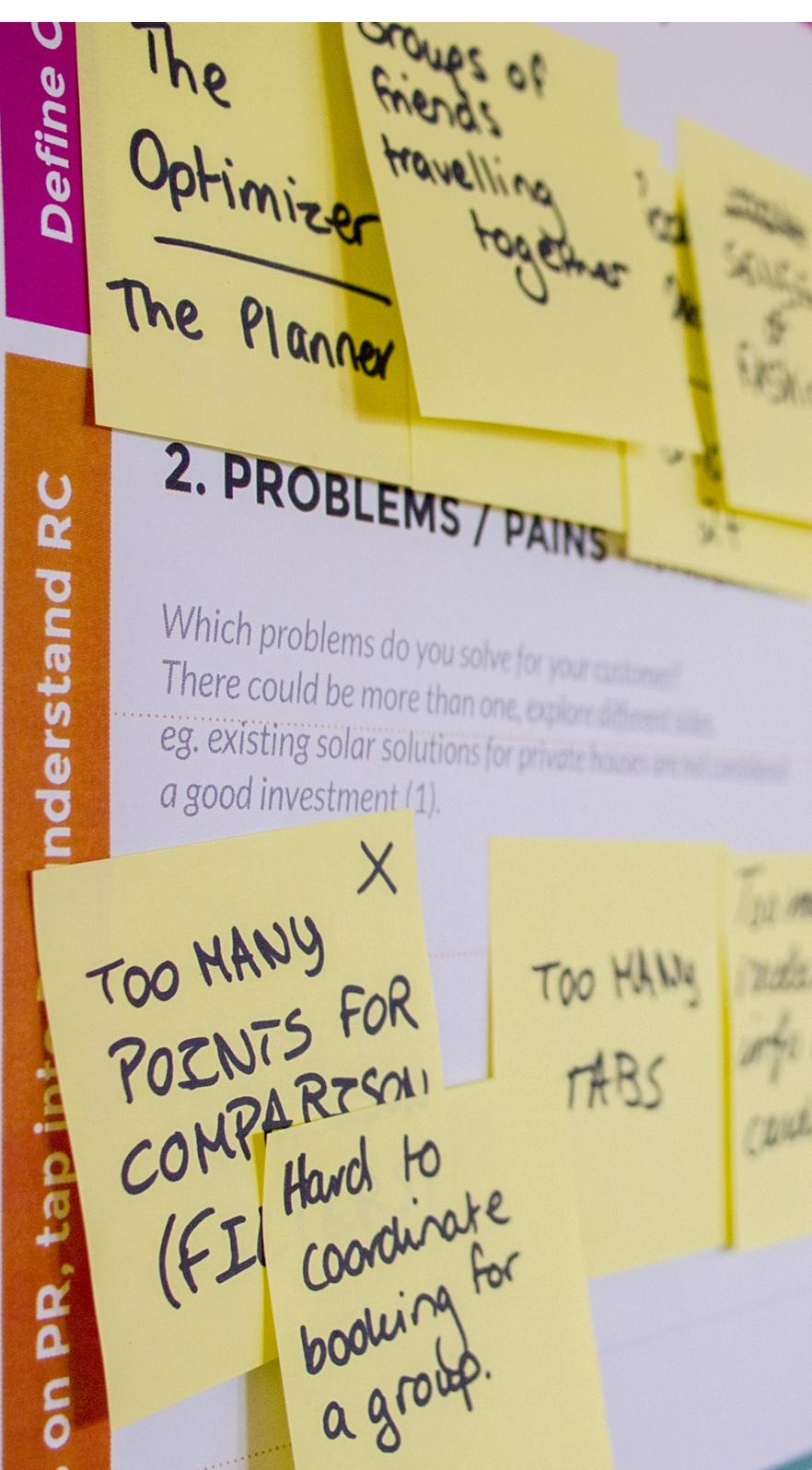
QUALITY OF PERSONNEL

EVALUATION

BUDGET

QUALITY OF PROJECT DESIGN

US DEPARTMENT OF EDUCATION PRIORITIES

▸ When inviting applications for a federal grant competition, the Department can use one or more priorities. Further, the government will designate the type of each priority through a notice in the Federal Register (34 CFR 75.105).

  ▸ Absolute

  ▸ Competitive preference

  ▸ Invitational

COMPETITIVE PREFERENCES PRIORITY (PAST)

▸ **Student Support Services (2015)**

　▸ Development of non-cognitive factors*

　▸ Provide Individualized Counseling for Personal, Career, and Academic Matters*

▸ **Talent Search (2016)**

　▸ Designed to provide academic tutoring*

　▸ Strategies focused on developing mentoring programs*

Moderate Level of Effectiveness

What Works Clearinghouse

COMPETITIVE PREFERENCES PRIORITY (PAST)

▸ **Upward Bound/UBMS (2017)**

  ▸ Competitive Preference Priority:

     ▸ Moderate Evidence of Effectiveness

  ▸ Invitational Priority

     ▸ Designed to increase opportunities for participants to earn postsecondary credits in high school, such as through providing connections to dual enrollment programs.

COMPETITIVE PREFERENCES PRIORITY (PAST)

▶ **Educational Opportunity Centers (2016)**

  ▸ Improving parent, family, and community engagement

  ▸ Supporting military families and veterans

▶ **McNair (2017)**

  ▸ Promoting STEM education

COMPETITIVE PREFERENCES PRIORITY (PAST)

▸ **GEAR UP (2017)**

  ▸ Designed to reduce the need for remedial education for secondary school students, including students with disabilities, at the postsecondary level.

  ▸ Designed to implement at least one strategy supported by evidence of effectiveness that meets the conditions set out in the definition of "moderate evidence of effectiveness."

BEFORE YOU SUBMIT

▸ Did you attend technical workshop provided by USDE?

▸ Check to make sure you have done things EXACTLY as the RFP suggest.

▸ Did you answer every part of every question?

▸ Did you name your files as they instructed?

▸ Did you use the right font size, line spacing, margins?

▸ Internal approvals?

▸ Submit at least one week in advance. Do not wait until the last minute!

▸ OMG, did you get the letters of support!!

◼ **CLEARLY DEFINED**

NEED

◼ **A WELL DESIGNED**

PROJECT

◼ **A COMPETITIVE**

PRICE

THE FINISH LINE

QUESTIONS/COMMENTS

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