

BCBE Research **Seminar Series**

E-COMMERCE, DIGITAL GOODS, PROMOTION, AND DISCOUNT PRICING

Friday, January 31st 10 AM – 11 AM **Online Seminar**

Key Takeaways:

Understand e-commerce retailer leveraging.



Explore the impact of consumer ratings.



Learn insights from real-world data.





Dr. Li Chen FEATURED SPEAKER



Associate Professor, MMEF, BCBE

Retailers often use discounts to promote digital goods online, but how can consumer ratings influence pricing strategies?

Join us for a seminar on how consumer ratings influence digital goods pricing strategies. Explore how higher consumer ratings are linked to smaller discounts and the role of consumer confidence and regular prices in moderating this effect.

> Don't miss out register today!



FOR MORE INFORMATION EMAIL:



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